

# athena co



**Equity Investment** Offers

#### **Existing issue**





A big-brand pack of 15 menstrual pads contains the same amount of plastic as 5 carrier bags.



Disposable pads contain 90% of plastic



200,000 tonnes of menstrual waste landfilled each year



## **Business Overview**

Our business are as follows but not limited to:

- 1. Eco Friendly Women Hygiene Products
- 2. Washable Diapers for children and adult
- 3. Community Development Program







01 Safe

02

Economical

03 Environmental Friendly



Aeko Tex Fabric imported from Japan and Korea

Appoint 2 manufacturers to produce – 1 China, 1 in Malaysia

Product range varies starts at RM20 up to RM 199



## Product Anatomy & Benefits





#### **Program Initiatives**

We have 3 programmes to serve a particular community needs that starts with awareness followed by action and eventually we produce advocators as part of our give back to community initiatives.







#### **Awareness**

Menstrual hygiene awareness programme with distribution of washable pad kits to girls of 9-17 years old.

#### Action

Youth entrepreneurship training for basic supply chain management to target them opening savings account and ultimately have current account.

#### **Advocates**

An engaging get together sessions for subscribers, volunteers and associates to be part of our cause.

Program tied with CSR budgets and sponsorship starts at RM5K packages



#### **Revenue Stream**

**⊘** Retail – physical & online



























**VBI** 















			<b>%</b>		8
CLOTH PAD	PRICE	COMFORT	ECO PACKAGING	HIGH BRAND VISIBILITY	CUSTOMER SERVICE
Athena(Malaysia)	<b>~</b>	<b>~</b>	<b>~</b>		
Glad Rags(US)		<b>~</b>		<b>~</b>	<b>✓</b>
Luna Pads (Canada)		<b>~</b>	<b>✓</b>	<b>✓</b>	<b>~</b>
Bunga Pad(Malaysia)	<b>~</b>				



#### **The Objective**

# Addressing monthly challenge with accessible, sustainable material

#### **Achievements**









Golden Hearts Star Award 2019 Social Entrepreneur Business Accreditation – eligible to issue tax exempt receipt for corporate/individual sponsorship Sustainability Leadership Award for Athena Community Program

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#### The Impact



1,592

Beneficiaries

Total beneficiaries for CSR projects with collaborating partner



11,144

Washable sanitary pads distributed

Athena washable pad in pcs



318,400

**Estimated cost savings from** disposable purchase

In Ringgit Malaysia for 3 years. At average spend of RM200 a vear.

### **Economical Impact**

95%

#### Positive Feedback on the program content and products

Feedback from participants, volunteers and collaborating partners that joined during the program. 5% are unreturned and neutral feedback.



477,600

#### Estimated sanitary waste on the landfills reduced from disposables

Calculation in pcs in a year. At average 300 pcs per person ends up in the landfills.



#### As Featured in













SOCIAL ENTREPRENEURSHIP FORUM





















#### Partnership & Collaborations

recognize the importance in forging key partnerships and close collaborations with various agencies alike as we endeavor to provide our associates with the best value propositions possible. Therefore, we continue to establish strategic alliances with other corporates, NGOs, social enterprises and governmental agencies.





Golden Hearts

WOYC



ivankatrump \*



23,220 likes

ivankatrump It was a pleasure to meet with the inaugural #WGDP @StateIVLP group of inspiring leaders representing 18 countries!

This group of 17 women (and 1 man!) are committed to Pillar 3 - breaking down the cultural and legal barriers to women's economic participation in their home countries and around the world!

View all 357 comments

lynnepatton THISIIII 👸



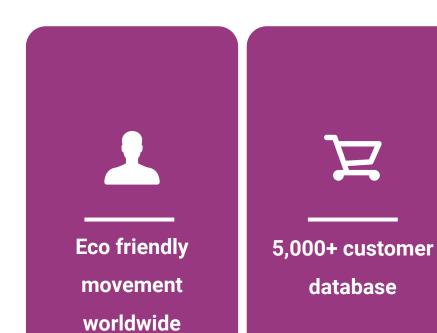


#### **Investment Objectives**

We believe in a world where all investments are made with awareness of both financial returns with social and environmental responsibility

#### **Opportunity**





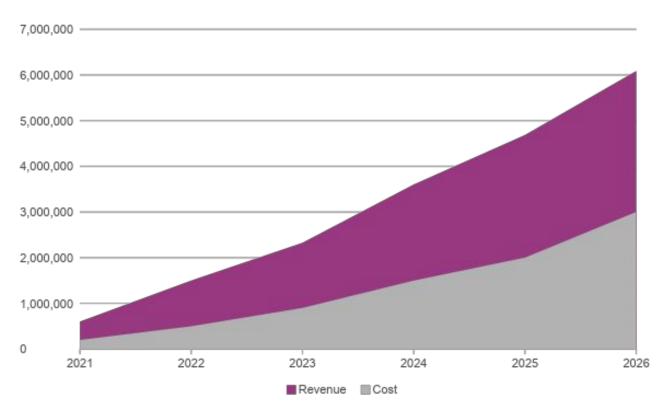


## Financial Performance and 2022 Projection









#### **Financial Projection**



	2021	FY2022	FY2023	FY2024	FY2025	FY2026
Unit Sold	17,000	40,000	65,000	100,000	150,000	200,000
Revenue	600,000	1,500,000	2,325,000	3,603,000	4,684,000	6,090,000
Cost	200,000	500,000	900,000	1,500,000	2,000,000	3,000,000
EBITDA	400,000	1,000,000	1,425,000	2,103,000	2,684,000	3,090,000
Net Profit (after tax 25%)	300,000	750,000	1,068,000	1,577,000	2,013,000	2,317,000

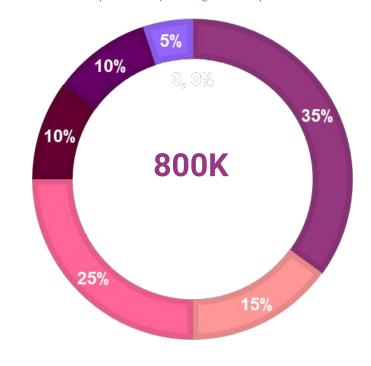
#### **Expansion Plan**



#### **Goals & Objectives** Tech **New Market New Product Community Development** Real time tracking and • Development of disposable Outreach program to whole of progress on the outreach New setup in Dubai to eco pads Malaysia – minimum of 1,000 progress with UAE ecommerce programme Current product design and beneficiaries/year management-volunteers, platform. material improvement registration, inventory,etc.



- 1 Operational
- 2 Community Development
- New Setup-UAE, revisit Europe market
- 4 Tech Expenditure
- 5 Product Development
- 6 Investment



Authorized Share Capital : RM 400,00.00 Paid Up Capital : RM 86,250.00

#### **Investment Offer**



	Minimum Target	Maximum Target		
Target Amount	RM 800,000	RM 1,200,000		
Type of Shares to be Issued	Preference Sa'ada Shares (With Purchase Back Undertaking)			
Pre-Money Valuation	RM 7,000,000			
No. of Existing Share(s) Before Fundraising Exercise	86,250			
Price Per Share For ECF Exercise	RM 81.16			
No. of New Shares to be Issued	9.857	14,786		
Post-Money Valuation	RM 7,800,000	RM 8,200,000		
<b>Equity Offered</b>	10.30%	14.63%		

#### Management Team



Hasnur Hanafiah CEO

Supply chain and business
development with 10 years of
experience focusing on
business operation and

supply chain management Anja Juliah
Abu Bakar
Outreach & Impact Director



More than 10 years
experience in Human
Relation.



Malaysia)



**Fazlina Ahmad Fuad**Business Development
Director

10 years experience in public relations and sales. A certified Islamic

Financial Planner

#### **Supporting Team**



Jaklin Juanis Learning & Development

Certified HRDF trainer that
had more than 15 years
experience in Training and
Development to the
corporate's locals and abroad



Nurul Ezatty Norzaluddin Sales Executives



Ratna Tini Adnan Marketing Executives













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